“Well placed to handle cross-border instructions due to its network of offices across the region, including in Myanmar, Thailand, Indonesia, Vietnam and China.”

“They are very responsive and practical at a business level,” one source reports, while another appreciates that “they are proactive in giving advice and offered practical solutions.”

“They are very innovative in their approach.”

Chambers Asia Pacific (2018)
Cambodia  
R&T Sok & Heng Law Office  
Based in Phnom Penh, R&T Sok & Heng is one of Cambodia’s most highly regarded full service law firms, serving local and international clients, and extensively involved in local and cross-border transactions.

Indonesia  
Assegaf Hamzah & Partners  
Based in Jakarta and Surabaya, Assegaf Hamzah & Partners has established itself as a major force locally and regionally, and is ranked as a top-tier firm in many practice areas.

Malaysia  
Christopher & Lee Ong  
Based in Kuala Lumpur, Christopher & Lee Ong is one of Malaysia’s respected law firms, led by a team of senior partners who have accumulated considerable experience over the years.

Philippines  
Gatmaytan Yap Patacillo Gutierrez & Protacio (C&G Law)  
Based in Makati City, C&G Law is one of the fastest growing and most dynamic firms in the Philippines today, and is the trusted partner and go-to firm of choice for many conglomerates and fast growing organisations.

Thailand  
R&T Asia (Thailand) Limited  
Based in Bangkok, R&T Asia (Thailand) is a well-regarded full-service firm, providing local and international clients with advice of the highest quality, right across the commercial spectrum.

China  
Rajah & Tann Singapore LLP Shanghai Representative Office  
Lawyers in Rajah & Tann Shanghai work closely with a strong Singapore-based China practice group to provide high quality legal services for all transactions in connection with China.

Lao PDR  
Rajah & Tann (Laos) Sole Co., Ltd.  
Based in Vientiane, Rajah & Tann Laos is helmed by lawyers with experience in Lao laws, and is able to advise clients planning to invest in Lao PDR.

Myanmar  
Rajah & Tann NK Legal Myanmar Company Limited  
Based in Yangon, Rajah & Tann NK Legal is a long established firm with Myanmar-qualified lawyers, experienced in handling the challenges presented by their country’s fast-developing legal and regulatory framework.

Singapore  
Rajah & Tann Singapore LLP  
Rajah & Tann Singapore has grown to be one of the largest full service law firms in Singapore, providing high quality advice to an impressive list of clients. The firm has over 300 lawyers, many ranked among the very best in their specialist practice areas.

Vietnam  
Rajah & Tann LCT Lawyers  
Based in Ho Chi Minh City and Hanoi, Rajah & Tann LCT Lawyers is one of Vietnam’s leading full service law firms, providing high quality legal advice to a wide range of multinational and local clients.
2017 ROUNDUP

Tier 1 in over 50 practice areas
Highest number of countries ranked in South East Asia
Highest number of practice areas ranked in South East Asia
Highest number of lawyers ranked in South East Asia

Chambers Asia Pacific (2018)

“Outstanding” in over 30 practices
Asialaw Profiles (2018)

41% increase in ranked lawyers
IFLR1000 (2018)

“Rajah & Tann has deep regional penetration, thanks to its commitment to South East Asia and offices in key jurisdictions”
The Legal 500 Asia Pacific (2018)

ESTABLISHED REGIONAL NETWORK EMBRACING DIVERSITY

10 Countries
12 Cities
20+ Languages
50+ Nationalities

GROWING FROM STRENGTH TO STRENGTH

230+ Partners
400+ Associates
600+ Lawyers

SINGAPORE:
National Law Firm of the Year
Chambers Asia Pacific Awards 2017

MALAYSIA:
TMT Law Firm of the Year
ALB Malaysia Law Awards 2017

VIETNAM:
Employer of Choice
ALB Employer of Choice 2017

INDONESIA:
National Law Firm of the Year
Asialaw Dispute Resolution Awards 2017

PHILIPPINES:
Transactional Boutique Law Firm of the Year
ALB Philippines Law Awards 2017

SINGAPORE:
Domestic Arbitration Firm of the Year
Asialaw Dispute Resolution Awards 2017

STRONG MEDIA FOLLOWING

4,600+
Linkedin Followers

Rajah & Tann Asia is in the Top 20 list of ALB’s Asia’s Largest Law Firms of 2017

467,000+
Total views of our Linkedin posts in 2017

Rajah & Tann Asia has the highest number of Linkedin followers among South East Asia domestic firms

230+ Lawyers
2017 AWARDS AND ACCOLADES

120+
Rajah & Tann Asia lawyers recognised across all leading directories.

100+
Rajah & Tann Asia is ranked in over 100 categories across all leading directories.

ASIA PACIFIC

Runner up for Export Controls/ Sanctions Law Firm of the Year – Rest of the World: The WorldECR Awards 2017
International Trade/WTO in South-East Asia: ALB SE Asia Law Awards 2017

INDONESIA

Indonesian National Law Firm of the Year
Real Estate: Asia-Pacific Dispute Resolution Awards 2017
Tier 1 in M&A & Merger & Acquisitions (2017)
Banking & Finance: Capital Markets
Corporate & M&A: Capital Markets
Construction & Real Estate
Dispute Resolution: Intellectual Property
Employment: Labour and Employment
Private Equity
Projects & Infrastructure: Development & Insolvency
Shipping, Maritime & Aviation
Tax: Chambers Asia Pacific (2017)

CAMBODIA

Financial and Corporate: Project Development

THAILAND

ALB SE Asia Law Awards 2017
Banking and Finance: Corporate & M&A
Construction: Projects & Infrastructure
Dispute Resolution: Arbitration, Mediation & Litigation
IT, Telco & Media: Shipping, Maritime & Aviation

VIETNAM

ALB SE Asia Law Awards 2017
Banking and Finance: Corporate & M&A
Construction: Projects & Infrastructure
Dispute Resolution: Arbitration, Mediation & Litigation
IT, Telco & Media: Shipping, Maritime & Aviation

SINGAPORE

National Law Firm of the Year
Corporate/M&A: Chambers Asia Pacific (2017)
Capital Markets: Capital Markets: Derivatives
Construction & Real Estate
Dispute Resolution: Arbitration, Mediation & Litigation
Intellectual Property
Labour & Employment
Private Equity
Projects & Infrastructure
Shipping, Maritime & Aviation
Tax: The Legal 500 Asia Pacific (2018)

MALAYSIA

Technology, Media and Telecommunications Law Firm of the Year
ALB Malaysia Law Awards 2017
Equity Market Deal of The Year (premium): ALB SE Asia Law Awards 2017
Banking & Finance: Corporate/M&A
Capital Markets
Construction & Real Estate
Corporate/M&A: Capital Markets
Dispute Resolution: Arbitration, Mediation & Litigation
Energy: Natural Resources
Employment: Labour and Employment
Private Equity
Projects & Infrastructure: Shipping, Maritime & Aviation

PHILIPPINES

Transactional Boutique Law Firm of the Year
Philippine Deal of the Year
M&A Deal of the Year
Philippine Law Firms Awards 2017
Corporate & M&A: Projects, Infrastructure & Energy
Shipping: Chambers Asia Pacific (2018)

LAO PDR

Construction & Real Estate
Dispute Resolution & Litigation: Chambers Asia Pacific (2017)

LAOS

Banking & Finance: Capital Markets
Construction: Projects & Infrastructure
Dispute Resolution: Arbitration, Mediation & Litigation
Finance: Financial Services Regulatory
IT, Telco & Media: Shipping, Maritime & Aviation

MYANMAR

Banking & Finance: Construction & Real Estate
Corporate/M&A: Energy & Natural Resources
Projects & Infrastructure
Asialaw Profiles (2018)

100}
Equity Market Deal of The Year (premium): ALB SE Asia Law Awards 2017
Financial and Corporate: Project Development
Shipping: Chambers Asia Pacific (2018)

THAILAND

Equity Market Deal of The Year (premium): ALB SE Asia Law Awards 2017
Banking and Finance: Corporate & M&A
Dispute Resolution & Litigation: IT, Telco & Media
Shipping, Maritime & Aviation

VIETNAM

Banking and Finance: Corporate & M&A
Dispute Resolution & Litigation
IT, Telco & Media: Shipping, Maritime & Aviation

SINGAPORE

Antitrust and Competition
Banking and Finance
Capital Markets
Construction: Projects & Infrastructure
Corporate and M&A
Dispute Resolution & Litigation
Financial Services Regulatory
Intellectual Property
International Arbitration
Investment Funds
Labour & Employment
Private Wealth
Projects and Energy
Real Estate
Restructuring and Insolvency
Shipping: Tax
TMT: The Legal 500 Asia Pacific (2018)
CASE STUDIES

Asia remains an attractive region for trade and investments, with most countries in South East Asia maintaining their economic growth in 2017.

With Asia as our home ground, unified by a team of leading law firms working seamlessly with each other, we have provided holistic solutions to our clients with complex issues that span multiple jurisdictions.

CASE STUDY 1

Sea Limited’s S$1 billion New York IPO

BACKGROUND

Sea Limited (formerly known as Garena) is Singapore’s first billion-dollar tech start-up and is backed by China’s Tencent Holdings. The company provides digital entertainment services such as FIFA and League of Legends, digital financial services Airpay and e-commerce platform Shopee.

The company sought to raise more than S$1 billion via its initial public offering (“IPO”) in New York.

THE STRATEGY

We gathered a team of experts from our Capital Markets, M&A, TMT and Tax teams in Singapore to advise on a full range of issues in relation to the transaction.

Our Indonesia team advised the company on its Indonesian assets in connection to the IPO and the primary activities were conducting due diligence of the registration statement, and review of the prospectus and underwriting agreement under the laws of New York.

Our team from Vietnam advised on the Vietnamese law aspects in connection to the IPO.

THE BRIEF

With a well-established regional footprint, Rajah & Tann Asia was exclusively appointed to act for Sea Limited in the multi-jurisdiction transaction.

Our Indonesia, Singapore and Vietnam teams worked seamlessly, each advising the client on local laws in respect of the transaction.

THE RESULT

Rajah & Tann Asia successfully assisted our client in its listing on the NYSE. This deal heralded a sensational advance in South East Asia’s e-commerce and internet industries, making Sea Limited the first internet business from the region to list on the NYSE. Our clients were pleased with the expertise and high level of service provided by Rajah & Tann Asia.

HOME ADVANTAGE IN ASIA

50% of our work involves 2 or more jurisdictions

160+
Access to over 160 countries in the Lex Mundi Network

RTA FIRMS INVOLVED

Assegaf Hamzah & Partners
Rajah & Tann Singapore LLP
Rajah & Tann LCT Lawyers

RTA LEAD PARTNERS

Indonesia
Ahmad Fikri Assegaf
Singapore
Evelyn Wee, Terence Quek
Vietnam
Celeste Lee, Steve Tan
Vietnam
Vikna Rajah, Nguyen Dinh Nhia
CASE STUDY 2

Viz Branz’s joint venture with Myanmar GR

BACKGROUND
Viz Branz undertook a joint venture with its local Myanmar partner, Myanmar GR Co. Ltd. ("MGR"). Previously MGR was a licensee of Viz Branz and produces the very successful Calsome Cereal and Royal Myanmar Milk Tea. The parties had applied to the Myanmar Investment Commission to establish a joint venture company in Myanmar to manufacture and distribute instant beverages in Myanmar.

THE CHALLENGE
The regulatory processes in Myanmar are typically very lengthy; we faced rigorous review by the Myanmar authorities on the application for tax incentives and navigated Myanmar’s new investment laws, rules and procedures which came into effect around the time of transaction. Adding to the complexity of the transaction was resolving legacy arrangements between the client and the local partner.

THE BRIEF
As existing clients of Viz Branz, we were appointed as transactional and regulatory counsel to Viz Branz in the joint venture transaction.

THE RESULT
Despite the lengthy regulatory process that most businesses face in Myanmar, we took only three months to secure the necessary governmental approvals. We also managed to put in an urgent application within a short time period prior to the new Myanmar Investment Law coming in force so that the transaction could fall under the pre-existing regime. Adding to the complexity of the transaction was resolving legacy arrangements between the client and the local partner.

DKSH acquires medical device distributor in Cambodia

BACKGROUND
DKSH Holding AG ("DKSH") is a Swiss-based company that provides market expansion services with a focus on Asia. We have acted for DKSH on cross-border matters in recent years and we generally have a very good working relationship with them. DKSH has been present in Cambodia for over 60 years and as one of the fastest-growing companies in Cambodia, it was seeking to expand its market leadership to the medical device, in-vitro diagnostic and laboratory products sectors in Cambodia.

THE CHALLENGE
The main challenge that we faced were related to the many regulatory and third-party approvals that had to be obtained in Cambodia, which were conditions precedent (CP) for completion. This required much coordination between our Singapore and Cambodia regional offices as we worked together to manage both the clients as well as the regulatory authorities.

Another main hurdle we had to overcome were related to the significant cultural gaps between the principals, which we had to bridge in order to see the deal through.

THE BRIEF
As an existing client, DKSH engaged us to assist in the acquisition of Europ Continents Cambodia, a distributor of medical devices, in-vitro diagnostic and laboratory products in Cambodia.

THE OUTCOME
Both our Cambodia and Singapore offices worked seamlessly together to overcome the challenges. The entire process took about 7 months from inception to completion. DKSH was extremely satisfied with our services. We received many words of thanks and compliments from both the business and legal teams of DKSH after the transaction was completed. The client was particularly impressed by our quick and pertinent advice towards completion, where there were several unexpected issues which cropped up at the eleventh hour.
February

Lawyers from Indonesia, Malaysia and Thailand recognised as Commended External Counsel of the Year

Partners, HMBC Rikrik Rizkiyana (Indonesia), John Mathew (Malaysia), Teng Chong Moi (Malaysia), and Teoh Sui Lin (Thailand) have been named In-House Community – Commended External Counsel of the Year, 2017.

February

Celebrating the official launch of C&G Law in the Philippines

We celebrated the official launch of C&G Law in the Philippines, the newest member in the Rajah & Tann Asia network.

March

Rajah & Tann Singapore wins “Singapore National Law Firm of the Year” for the third time

We are proud to be the only law firm in Singapore to have won it thrice since the inception of the prestigious Chambers Asia-Pacific Awards in 2012.
March
Rajah & Tann Singapore recognised in ALB Innovation List 2017

The list identifies international and domestic law firms that nurture novel ideas and adopt new approaches in providing legal services amidst the rise of various working options and disruptive technology.

April
C&G Law (Philippines) and Rajah & Tann LCT Lawyers (Vietnam) recognised as “Employer of Choice”

Our member firms from the Philippines and Vietnam have been recognised as two of Asia’s best law firms to work for by Asian Legal Business (ALB).

April
Christopher & Lee Ong wins “Technology, Media and Telecommunications Law Firm of the Year award” in Malaysia

The ALB Malaysia Law Awards recognises the outstanding contributions of private practice and in-house counsel in Malaysia.

May
Rajah & Tann Singapore wins “Singapore Tax Disputes & Litigation Firm of the Year”

The UK-based magazine’s Asia Tax Awards honours firms and individuals who have displayed outstanding achievement in advising clients on tax litigation and dispute resolution.

May
Rajah & Tann Asia wins at ALB SE Asia Law Awards 2017

Assegaf Hamzah & Partners (Indonesia):
- “Debt Market Deal of the Year (Premium)” for Republic of Indonesia’s Sovereign Sukuk Issuance
- “M&A Deal of the Year (Midsize)” for Go-Jek’s fundraising

Christopher & Lee Ong (Malaysia):
- “Equity Market Deal of the Year (Premium)” for Top Glove’s secondary listing

Rajah & Tann Singapore:
- “Corporate Citizenship Law Firm of the Year”
- “Equity Market Deal of the Year (Premium)” for Top Glove’s secondary listing

R&T Asia (Thailand):
- “Equity Market Deal of the Year (Premium)” for Top Glove’s secondary listing

June
Assegaf Hamzah & Partners unveils premier new office in the heart of Jakarta

Assegaf Hamzah & Partners moved into the stunning new premise, set over two bespoke floors, in Jakarta’s central business hub. The office is a bright and breezy new home for the over 120 lawyers.
July
Rajah & Tann Asia emerged runner-up for Export Controls/ Sanctions Law Firm of the Year - Rest of the World category
The WorldECR Awards recognise the achievement of global export controls and sanctions professionals as well as the contribution of specialist export control and sanctions law firms and consultancies.

July
Rajah & Tann Singapore awarded SmartLaw certification by the Law Society of Singapore
Rajah & Tann Singapore is proud to have been awarded the SmartLaw certification in recognition of our smart work environment and leveraging of legal tech to improve our efficiencies.

June
Rajah & Tann Singapore named one of the Top 25 Asia Pacific Headquartered Law Firms
This is our third consecutive year on the Financial Times Asia Pacific Innovative Lawyers list.

July
33 lawyers from across Rajah & Tann Asia recognised as Leading Lawyers
Featured in the 2017 edition of Asialaw Leading Lawyers, our lawyers have been selected through an extensive online survey of house counsel and private practitioners across Asia Pacific.

September
Big wins for Rajah & Tann Asia
Assegaf Hamzah & Partners (Indonesia): “National Law Firm of the Year”
Ben Yap from C&G Law (Philippines): “Disputes Star of the Year”
Rajah & Tann Singapore: “Employment & Benefits Law Firm of the Year”

October
C&G Law wins “Transactional Boutique Law Firm of the Year”, “Philippine Deal of the Year” and “M&A Deal of the Year”
In addition to the firm award, C&G Law won two deal awards at the ALB Philippines Law Awards 2017 for the involvement in Aboitiz Power’s acquisition of stake in GNPower Plants.

October
Assegaf Hamzah & Partners wins 3 awards in Indonesia
Managing Partner, Ahmad Fikri Assegaf (Indonesia) took home the “Dealmaker of the Year” award while the firm won two deal awards at the ALB Indonesia Law Awards 2017 for the involvement in the GO-JEK Fundraising Round.

November
Rajah & Tann Singapore’s Rebecca Chew and Tan Shijie win at Euromoney Asia Women in Business Law Awards 2017
Deputy Managing Partner Rebecca Chew (Singapore) won “Best in Dispute Resolution” while Partner Tan Shijie (Singapore) was awarded “Best in Real Estate” in Asia.
DEAL HIGHLIGHTS

Despite economic uncertainties, our offices across the network remained at the cutting edge of high-end legal work, gaining recognition in all of our markets. In 2017, we worked alongside clients on their most complex matters throughout the region.

“Excellent professional staff quality and services, strong track record and highly experienced, well resourced.”

IFLR1000 (2018)

First internet business from South East Asia to list on the NYSE - Sea Limited’s US$884 million IPO
Acted for Sea Limited in its US$884 million initial public offering on the New York Stock Exchange.

Largest-ever private equity buyout of an Asian company
Acted for GIC, which is the single largest shareholder of Global Logistic Properties Limited (“GLP”), in the acquisition of all the issued ordinary shares in the capital of GLP by Nesta Investment Holdings Limited.

The Kingdom of Lesotho’s US$1.8 billion dispute with South African investors
Advised The Kingdom of Lesotho in a dispute over liability under international law for closure of the South African Development Community tribunal where South African investors claimed their mining leases had been expropriated by the Kingdom.

Star Energy Consortium’s US$2.3 billion acquisition of Chevron’s geothermal assets in Indonesia and the Philippines
Advised PT Star Energy on all Indonesian-law matters arising under the transaction, including due diligence of Chevron’s geothermal operations in Indonesia, and assisting in the transition of management. The deal was part of a US$3 billion takeover of Chevron’s geothermal assets in Indonesia and the Philippines, which is one of Asia’s largest operating geothermal portfolios.

Dispute relating to the default of US$950 million notes issued by the Berau Coal Group
Acted for Bank of New York Mellon in relation to a dispute arising from the default in US$450 million and US$500 million guaranteed secured notes issued by the Berau Coal Group in 2015 and 2017, as well as the operation of certain cash accounts.

Alleged laundering and dissipation of US$700 million purportedly belonging to Malaysia’s 1MDB
Assisting the liquidators of BSI Bank Singapore and advising on potential claims involving alleged laundering and dissipation by Jho Low and his associates.

Largest public convertible bond issuance by a Thai company in recent years

NO. 1 AMONG SOUTH EAST ASIA DOMESTIC FIRMS

International Arbitration
US$31bn
- Highest value of pending counsel work
100
- Largest no. of pending cases as counsel

Global Arbitration Review 100 (2017)

Loans
Top Singapore Firm in Asia Pacific & Japan
Lenders Advisor (by deal count)
Thomson Reuters Legal Adviser League Tables Q3 2017

3     1     2

M&A
Top 3 in South East Asia Announced Deals (by deal count)
Bloomberg Global Legal Adviser League Tables FY 2017

3     1     2

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No. 1 among South East Asia domestic firms

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Kimly’s IPO on SGX - the largest traditional coffee shop operator in Singapore
Acted for Kimly Limited in its initial public offering and listing on the Catalist Board of the Singapore Exchange.

US$1.2 billion dispute involving a major Chinese construction company over the largest power plant construction in Guatemala
Representing a major Chinese construction company in proceedings to set aside a final award of the International Chamber of Commerce over a dispute of a power plant in Guatemala.

Mudman’s THB1.1 billion IPO on Stock Exchange of Thailand
Representing Mudman, a leading operator of global food and lifestyle brands, in its initial public offering on the Stock Exchange of Thailand.

First Cryptocurrency Dispute Before Singapore Court
Acting for B2C2 Ltd, one of the world’s largest electronic market makers, in Singapore International Commercial Court proceedings against Quoine, one of the world’s major bitcoin exchange operators, in a claim for the recovery of bitcoin worth some US$20 million.

Valeo SA’s acquisition of Precico Electronics
Acted for Valeo SA, a public listed company on Euronext Paris, in respect of Valeo Bayen’s acquisition of the share capital of Precico Electronics Sdn Bhd, a subsidiary of a company listed on the Singapore Exchange.

First re-domiciliation of a foreign company to Singapore
Acted for Swiss Re in the first re-domiciliation of a foreign company to Singapore under the new part XA of the Companies Act.

Multi-billion-dollar fraud perpetrated by former NASDAQ Chairman Bernard Madoff.
Represented an international private bank in claims by private banking customers to recover their investments made through their accounts held with the bank in a fund, which invested with Bernard Madoff. This decision was first case in the region dealing with the issue of banker’s duty of due diligence prior to selling financial products.

First major oil and gas player in the industry in the region to undergo US$1.2 billion debt restructuring
Acted for the judicial managers of Swiber Holdings.

First re-domiciliation of a foreign company to Singapore
Acted for Swiss Re in the first re-domiciliation of a foreign company to Singapore under the new part XA of the Companies Act.

“Rajah & Tann has an amazing team which works cohesively. The team of juniors was always eager to learn and able to assist efficiently.”
Chambers Asia Pacific (2017)

Keppel Land’s VND845.9 billion acquisition of stake in Ho Chi Minh City’s Saigon Centre
Acted for Keppel Land Limited in the VND845.9 billion acquisition of five joint venture entities established for the development of Saigon Centre in Ho Chi Minh City, Vietnam.

First case that decided the grounds of whether a minority can buyout a majority shareholder
Shareholders’ disputes involving Samweh Group of Companies - Acted for the majority shareholders in defending the minority shareholders’ claim to seek an order to buyout the shares of the majority shareholders.

PT Indika Energy’s landmark US$575 million Senior Note offering
Successful completion of PT Indika Energy’s US$575 million Senior Note offering, which set the lowest ever coupon for a mining company in Indonesia despite critical timing constraints and major regulatory challenges.

Silk Holdings’ RM400 million disposal of Sistem Lingkaran Lebuhraya Kajang (Silk Highway)
Acted for Silk Holdings Berhad (now known as Marine & General Berhad) in the sale of shares in Sistem Lingkaran-Lebuhraya Kajang Sdn Bhd, the operator of Silk Highway, to Permodalan Nasional Berhad.

Keppel Land’s VND845.9 billion acquisition of stake in Ho Chi Minh City’s Saigon Centre
Acted for Keppel Land Limited in the VND845.9 billion acquisition of an additional stake in five joint venture entities established for the development of Saigon Centre in Ho Chi Minh City, Vietnam.

“Rajah & Tann is a strong regional legal player ... and this puts the firm in competition with international firms in the region.”
Chambers Asia Pacific (2017)
REGIONAL SEMINARS

We keep abreast of developments that are constantly evolving in the region, and collectively as a network, we drive discussions and conversations in our areas of expertise.

February
ASEAN COMPETITION LAW – 2016 REFLECTIONS AND LOOKING AHEAD

SINGAPORE - Chief Economic and Policy Advisor, Tanya Tang (Singapore), together with Partner, Kala Anandarajah (Singapore) and Foreign Lawyer Dominique Lombardi (Singapore) analysed the key competition trends of 2016, and discussed what may be on the plates of ASEAN competition authorities in 2017.

February
DISPUTE RESOLUTION IN ASIA: WHAT OPTIONS WORK BEST FOR YOUR BUSINESS

PHILIPPINES - Senior practitioners across Rajah & Tann Asia’s Indonesia, Philippines and Singapore member firms, with a guest speaker from the SIAC covered the essential considerations to formulate dispute resolution strategies.

March
Seminar for Japanese Clients: “Malaysia Companies Act 2016: Key Changes & Actions To be Taken”

You See Ting from Christopher & Lee Ong and Shuhai Otsuka from Rajah & Tann Singapore’s Japanese Desk and General Corporate Commercial Practice will present a talk to Singapore-based Japanese clients to discuss the key features of Malaysia’s Companies Act 2016 which came into force on 31 January 2017.

The speakers will look into the various changes in the Act with particular emphasis on the issues which could be of concern to a shareholder as well as to a company's operations.

See Ting will provide some practical points that a company should note of to comply with the new law, as penalties have been significantly increased under the new Act.

Malaysia Companies Act 2016: Key Changes & Actions To be Taken

SINGAPORE - Partners, You See Ting (Malaysia) and Shuhai Otsuka (Singapore) presented a talk to Singapore-based Japanese clients to discuss the key features of Malaysia’s Companies Act 2016 which came into force on 31 January 2017.
THE ASEAN CONFERENCE 2017
SINGAPORE - Rajah & Tann Asia, RSM and UOB held the ASEAN Conference 2017 entitled “The Next Economic Force” which brought together key ASEAN government officials, prominent business leaders from some of the world’s top MNCs to share their insights and strategies for the region.

PLANTING SEEDS IN ASIA - THE INVESTMENT CLIMATE IN MYANMAR, VIETNAM AND INDONESIA
PHILIPPINES - Partners Ahmad Fikri Assegaf (Indonesia), Ben Yap (Philippines), Albert Yu (Philippines), Chester Toh (Myanmar & Singapore) and Tran Duc Son (Vietnam) shed light on recent developments in the investment climate of these developing countries.

PHILIPPINES DATA PRIVACY LAW IN THE ASEAN CONTEXT
PHILIPPINES - In line with the newly-issued implementing rules and regulations of the Philippine’s Data Privacy Law, Partners Thel Mundin (Philippines), Rajesh Sreenivasan (Singapore), Steve Tan (Singapore), and Deepak Pillai (Malaysia) shared their expertise at the seminar organised by C&G Law.

5TH REGIONAL COMPETITION CONFERENCE
THAILAND - Rajah & Tann Asia hosted the Annual Competition Law Conference in Bangkok. 20 panelists from across our Cambodia, Indonesia, Malaysia, Philippines, Singapore, Thailand and Vietnam member firms shared their perspectives on competition and trade issues for businesses operating across South East Asia.

CHANGING TERMS & CONDITIONS, CROSS-BORDER TRANSFERS AND TERMINATIONS ACROSS APAC
SINGAPORE - Partners Desmond Wee (Singapore), Jonathan Yuen (Singapore) and Yao Yee Ming (Malaysia), together with lawyers from top employment and immigration law specialist firms in the Asia Pacific explored key legal and compliance issues in workforce changes.

There has never been a more exciting time to invest in Asia.

Myanmar has experienced the most significant political developments in recent times and as an emerging, it has the chance of a golden era for foreign investors looking to invest in this dynamic economy.

Vietnam has been highly ranked on the economic growth and investor confidence indexes and continues to attract significant foreign direct investments.

In a context report, the US Department of State observed that while there are challenges in the investment climate in Indonesia, its young population, dynamic job class and rapidly growing markets can attract significant foreign investments.

How do you navigate these investing waters? Can we take the Lawyers Who Know Asia who can shed some light on recent developments in the investment climate in these countries.

May

July

September
NEW PARTNERS

In 2017, we welcomed 26 partners to the Rajah & Tann Asia home team. Together, we have over 230 partners, working together seamlessly across the region.

NEW PARTNERS

Banking & Finance
- Indira Yustikania
  Indonesia
- Chor Zhi Chao
  Singapore

Corporate & M&A
- Jaime Renato B. Gatmaytan (Jim)
  Philippines
- Mary Thel T. Mundin (Thel)
  Philippines
- Albert Yu Chang
  Philippines

Corporate Real Estate
- Chou Ching
  Singapore
- Norman Ho
  Singapore

Litigation & Arbitration
- Asep Ridwan
  Indonesia
- Jess Raymund M. Lopez (Jess)
  Philippines
- Ben Dominic R. Yap (Ben)
  Philippines

Shipping & International Trade
- Khairil Suaheree
  Singapore
- Favian Tan
  Singapore

Corporate & M&A
- Mohammad Renaldi Zulkarnain
  Indonesia
- Mary Thel T. Mundin (Thel)
  Philippines
- Norma Margarita B. Patacsl (Norge)
  Philippines

Corporate & M&A
- Jesus Paolo U. Protacio (Paolo)
  Philippines
- Cesar E. Santamaria, Jr. (Jun)
  Philippines

NEW PARTNERS

No. of Partners in Rajah & Tann Asia

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<thead>
<tr>
<th>2015</th>
<th>2016</th>
<th>2017</th>
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<tr>
<td>173</td>
<td>219</td>
<td>236</td>
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Did you know? Rajah & Tann Asia has the most number of partners across South East Asia.
COMMUNITY OUTREACH

The Rajah & Tann Foundation is the first charity foundation to be set up by a law firm in Singapore. It is through the foundation that the firm distributes and allocates donations to worthy charitable causes. Since its inception, a sum of S$250,000 has been set aside each year for the purpose of making monetary contributions towards causes which accord with the Foundation’s goals.

Winner of ALB Corporate Citizenship Law firm of the Year Award 2017

Recipient of 2017 Lex Mundi Pro Bono Foundation Award

US$2.7M+
Fee equivalent in pro-bono hours

7,240+ hrs
Dedicated to pro-bono work

100+ lawyers
Lawyers participated in pro bono work
CAMBODIA

Legal@Dinner Grand Solidarity Gala

R&T Sok & Heng Law Office supported the Legal@Dinner Grand Solidarity Gala which seeks to raise funds in order to enforce the development of existing projects serving the community in Cambodia.

INDONESIA

Donation of Funds to Yayasan Satu Benih Indonesia Orphanage

Assegaf Hamzah & Partners held a fast-breaking ceremony - Buka Puasa Bersama or ‘bukber’ for Yayasan Satu Benih Indonesia, an orphanage, donating its Lebaran funds to the children.

MALAYSIA

CSR Breakfast Buffet

Christopher & Lee Ong’s CSR Committee organised a “pay as you feel” breakfast buffet with all proceeds donated to the young patients of the Paediatric Oncology Ward of the University of Malaya Medical Centre.

MALAYSIA

Cleft Lip and Palate Association of Malaysia

Christopher & Lee Ong made a donation to the Cleft Lip and Palate Association of Malaysia, a non-profit non-government organisation (NGO) for children and adults born with cleft lip and/or palate and healthcare professionals who treat these individuals.

MALAYSIA

Donating classroom furniture to Buku Jalanan Chow Kit

Christopher & Lee Ong liaised with Buku Jalanan Chow Kit (BJCK), a charitable movement and initiative that aims to provide basic educational needs to underprivileged children who lives around Chow Kit area in Kuala Lumpur. The firm donated IKEA furniture to BJCK to fit out a classroom space for these children to attend tuition classes.

MALAYSIA

Childhood Cancer Caring Society of Kuala Lumpur

Volunteers from Christopher & Lee Ong’s CSR Committee prepared food and gifts for patients in the Paediatric Oncology Ward of the University Malaya Medical Centre. The volunteers also spent time entertaining the children with games and music.
SINGAPORE
Rajah & Tann Festive Greetings in support of MINDS

Rajah & Tann Asia continues to work with non-profit organisations for our Christmas and Lunar New Year greetings. In 2017, we supported The Movement for the Intellectually Disabled of Singapore (MINDS).

SINGAPORE
SAWL Scholarship Fund

Rajah & Tann Singapore helped raise funds for the SAWL Scholarship Fund, which aids in the furtherance of educational interests amongst needy students with physical disabilities, by purchasing shawls from "The Singapore Shawl" - a social enterprise that offers employment and additional skills development for marginalised women.

SINGAPORE
YWCA’s Weekend Sustenance Packing

Lawyers and staff from Rajah & Tann Singapore came together on a Saturday morning to help the Young Women’s Christian Association (YWCA) pack and distribute rations to low income families.

SINGAPORE
Blind Massage Services

Rajah & Tann Singapore invited a crew of qualified handicapped masseurs from the Blind Massage Services to our office to perform therapeutic massages at a nominal fee, providing the masseurs the opportunity to earn extra income. The aim of Blind Massage Service is to help the visually impaired integrate into society with new skills and develop self-reliance.

OUR REACH

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Member firms are constituted and regulated in accordance with local legal requirements and where regulations require, are independently owned and managed. Services are provided independently by each Member firm pursuant to the applicable terms of engagement between the Member firm and the client.